

▶ 2011– 2012 Annual Membership
Report of the Utilities Telecom Council



Supporting members in a time of *radical* change



UTC is Leading the Critical Communications Industry Forward

Change. It's a word that has a powerful connotation and meaning to everyone involved. Over the past several years there has been an evolving concept of change for our members in the form of unpredictable business challenges, regulatory changes, security threats and a need for innovative approaches to critical communications networking. Working to meet these challenges head-on and come up with the best solutions for the industry, and more specifically our members, has been UTC's number one goal. After all as a member-engaged, member-directed organization, meeting our members' needs and expectations is our number one priority.

At the same time, UTC itself is going through a transformative change by adding a new Chief Executive Officer and President, Connie Durcsak on July 1, 2011. Under Connie's leadership, together with UTC's Executive Committee and Board of Directors, UTC plans to continue to attack the issues facing the industry while improving membership engagement and development through new and evolving products and services.

As Winston Churchill once said, "There is nothing wrong with change, if it is in the right direction" and these changes certainly are in the right direction.

To ensure that UTC continues to follow the right direction, we have focused our core strategic issues to highlight cybersecurity and privacy, innovative approaches to cost controls, the continued need for access to spectrum, and the new reality for many of our members — making carrier partnerships work — changes that are critical in today's environment. **We have adopted a strategic plan that addresses all of these issues. This strategic plan is the foundation of the association's committee and volunteer action plans that drive UTC's efforts to push these core issues forward and meet our member's demands.**

Throughout this Annual Report you will see what we have accomplished to date, as well as our continued plans for achieving established goals moving forward. This is all based on the belief and understanding that **UTC is successful only if our members are successful.**

Yet, it can't happen without you. It is through individual volunteers like you that we are able to achieve these important goals. Providing technical support on a white paper. Completing a UTC survey. Calling UTC staff to give your opinion on a regulatory issue or just telling us what you're most concerned about in the coming year. Joining a conference call for a Committee or Division. Signing up to help review a project.

Attending a meeting and networking with other members. Using UTC to link up with specific vendors that support the industry. THAT is how we can accomplish all of our shared goals. Volunteering to work with UTC staff and your peers allows you to benefit from learning from the shared expertise of your peers and UTC staff on critical issues. It can take up as much or as little time as you have available, and it makes UTC stronger while at the same time providing you with opportunities and leadership that will translate to your current job — and future endeavors.

UTC's greatest competitive strength is its members. We encourage you to give us a call and get involved today — it's the best thing you can do for yourself, your employer and UTC.



Troy West

Troy West
Cleco Corporation
UTC Chairman 2010–2011



Ron Beck

Ron Beck
Central Lincoln People's Utility District
UTC Chairman 2011–2012



Connie Durcsak

Connie Durcsak
Utilities Telecom Council
President & CEO





Using Strategic Planning to Keep UTC on Track

Each year, UTC gathers thought leaders from the membership to review UTC's strategic plan. This process allows UTC to take a candid look at where the organization stands and where it needs to go in order to continue to drive the success of our membership.

This year, during the strategic plan review, UTC volunteers identified four core issues that UTC's program activities needed to focus on during the year ahead in order to highlight the challenges you and your company face. Throughout this Membership Report and in everything UTC is offering in the coming year, you will see these themes as a constant reminder of UTC's focus on supporting you on the key challenges that you face. Specifically:

- ▶ **Cyber Security & Privacy:** How do you ensure the security of your critical infrastructure and maintain the privacy of your customers' data all the while meeting compliance requirements that may do neither?
- ▶ **Cost Controls:** How do you deploy next generation telecom and IT networks in a manner that reduces overall costs of the utility?
- ▶ **Greater Access to Spectrum:** How do you get better access to radio spectrum today and increase access to more spectrum in the future while preserving spectrum already used?
- ▶ **Carrier Partnerships:** How do we forge better working partnerships between the utility industry and commercial telecom carriers that can provide the levels of service quality that we require? Utility telecom and Information Communications Technologies (ICT) can help utilities

successfully address all of these core issues. UTC's mission is to help utility telecom/IT professionals and other members use their telecom and ICT experience to proactively contribute to their organizations' success.

All of these core issues play into UTC's strength in regulatory and technology analysis and our goals to do even more by drawing on the skills of the UTC staff and the strengths of UTC's volunteers. Best practices, information sharing and the ability to use open-source flexible designs that scale will be UTC members' top priorities.

Overall, these core issues continue to support UTC's vision —

"Energy and water utilities are in the midst of a period of great challenge, during which telecom and IT will play a critical role. In this context, UTC's mission is to ensure success for utilities, their telecom/IT professionals, partners, regulators, and customers."

We look to you, our members, to make sure that we continue to sharpen our focus and hit on these issues in ways that can best help you and your utilities. To that end, be sure to send us feedback and suggestions as we operationalize the strategic plan to something we can deliver every day to our members. Feedback and suggestions are always welcome at UTCfeedback@utc.com.







Defining the Industry's Direction Through Active Advocacy & Representation

It takes a team to cover all the regulatory, legislative, standards, security, privacy and other stakeholder issues that impact the critical communications of utilities and other critical infrastructure industries. For our members, that team is UTC's Legal and Regulatory Services department. UTC's experts meet with key stakeholders on an ongoing basis, lead conference calls and work groups, submit pleadings in major FCC, DOE and other agency rulemakings, represent CI in Congressional and state policy hearings and even more to ensure that our members' voices are heard when it comes to critical infrastructure issues. It is our job not only to represent your interest but then to provide the accurate and timely analysis you need on these issues to ensure that you understand the regulatory and legislative requirements that impact you and your company.

No one has a better pulse on the challenges that you will face in meeting your communication needs than UTC's legal and regulatory staff and if you have ever joined our monthly member only open Public Policy Division calls, you will understand why. Actively engaged in ensuring our needs are represented, we partner with our members, other trade associations and others to move forward our key positions on different issues.

In fact, here is just a sample of some of the key areas that UTC's public policy team has been active in the past year:

- ▶ **UTC's Public Policy Division** has led the fight at the FCC and before Congress to recognize the needs of utilities to share in the building and use of the 700 MHz public safety band.
- ▶ **UTC's Smart Grid Policy Summit**, now in its second year, created a critical venue for high level government and administration executives and the broad community of Washington policy organizations representing critical infrastructure industries to discuss issues such as privacy, security, low income consumers' needs and smart grid standards.
- ▶ **UTC's Critical Infrastructure Communication Coalition**, composed of major trade associations representing critical infrastructure industries and spearheaded by UTC, developed coordinated strategies on issues such as access to spectrum.
- ▶ **UTC Lawyer's Bar** provides a forum for in-house and outside legal counsel at member organizations to discuss legal and regulatory issues impacting critical infrastructure industries, provide updates and share strategies for addressing challenges at the Federal and state level, and to provide technical support for legal and regulatory advocacy.
- ▶ **UTC's Regulator Forum** provides a direct line of communication to state and federal regulators and their staff on the key IT and telecom issues impacting critical infrastructure industries through free access to much of UTC's publications, webinars and meetings.
- ▶ **UTC's Standards Program** continues to serve as a major voice in the development of smart grid interoperability standards and modernization of critical infrastructure industry control systems.

▶ **UTC's Privacy Program** has become a leading voice on the issue of privacy and the smart grid, working with utilities, meter manufacturers as well as the privacy community, to show that customer usage data developed by smart meters and used by utilities is kept both private and secure, and that the third party access to data that can reveal real time customer behavior is under the control of the consumer.

▶ **UTC's Smart Networks Council** works with national and international utilities addressing numerous smart grid issues at both federal and state levels including demand response initiatives, cost recovery and rate design, interoperability, business models and consumer acceptance.

▶ **UTC's Carrier Partnership Program** works with member companies and carriers to identify areas where carriers can provide support to utility activities and identify ways in which carriers can modify their efforts to become better partners with utilities.

Most of our efforts are ongoing and you can keep abreast by joining public policy calls or by reading our weekly eNewsletter, *UTC Industry Intelligence*, our timely blog, *UTC Insight*, or our issue specific analysis, *UTC Information Bulletins* — which can all be accessed from www.utc.org. Plus, one of the major benefits of membership is that you can contact the UTC Legal and Regulatory Services experts with your questions directly and get answers. Make this the year your utility takes advantage of this benefit — its value cannot be overstated.





Keeping our Members Updated on Industry Changes Through Education

Budgets continue to be tight and as organizations look for places to cut, professional development and travel are often two places that see the biggest slice. Yet this is short sighted. Taking advantage of educational opportunities is important to understanding and getting in front of current and emerging industry issues. It's critical in developing human resources and critical in developing the utility as a whole — since every organization is only as good as the people that work there.

Recognizing the need for access to education at reasonable costs, UTC has held the cost of attending our conferences at the same rates for several years at the same time adding more sessions, more networking opportunities, more expert presenters and incorporating technology user group opportunities — a win-win for our members!

Specifically UTC hosts:

- ▶ **UTC's Annual Conference** — UTC TELECOM 2011 was held in Long Beach, California. It was our largest event EVER with more attendees, exhibitors and sponsors — not to mention more educational sessions. It is our premier event and the best place to go if you are looking for access to a wide variety of educational sessions and one stop shopping for all your product and services needs. Next year's event, UTC TELECOM 2012 will be at Rosen Shingle Creek in Orlando, Florida from May 20–23, 2012.
- ▶ **National Conferences** — These are specialized conferences that focus on a central issue and are geared towards professionals that work in these niche areas. Conferences like **UTC's Smart Grid Policy Summit** and **Utilities Joint Use** and **Wireless Collocation Summit** are two examples that benefit from tailored programming and speakers.
- ▶ **Regional Meetings** — At its roots, UTC is a regional organization; therefore it's no surprise that each region hosts its own annual or semi-annual meetings. These meetings range in size and scope but all focus on the technical and industry issues that are facing that particular region. Several regional events include a vendor showcase that allows participants to meet with top industry vendors and see what new products and services are being offered. UTC's Legal and Regulatory staff attends at least one annual meeting of each region to give the update on what is going on in Washington and how UTC is addressing these issues to give attendees the access where it matters most — on the issues that impact your day-to-day job.

- ▶ **Certification Training** — This past year UTC was excited to roll out its first **Certification for Fiber Optic Professionals** incorporated with training at UTC TELECOM 2011. We will be offering other certification programs that give you credentials to give your career a boost.
- ▶ **Webinars** — Hosted regularly, these online educational sessions provide a one off opportunity to hear about one specific topic without ever leaving your office. It's a great way to dive into an issue without spending a fortune on registration and travel.
- ▶ **Pushing UTC's Mission to Latin America** — UTC is currently exploring opportunities to bring education and best practices to utilities and vendors in Latin America. With a conference scheduled in Rio de Janeiro, Brazil in March 2012, the program will be led by Latin Americans, designed by Latin Americans, and focus on Latin American environment. If you are interested in participating or finding out more, please reach out to UTC at meetings@utc.org.

If you have not attended any of UTC's educational offerings before or even if it has been a while, start planning to attend one soon. While there is an allure to participating in some of the online offerings, there is a value in coming to an actual meeting and meeting and networking with others. It's a great place to meet others involved in the industry that you can call on at a later date — a valuable asset.





Research and Industry Analysis — UTC Keeps you Informed

The Internet has made information in its most basic state easy to come by, almost too easy in fact as it is easy to become overwhelmed with all the information that is out there on any given topic. Yet true information only becomes valuable as analysis is applied. You don't want to know just the facts, but how these facts apply to you. UTC's greatest strength lies in our experts presenting analysis on the issues and how this will impact your utility.

Through our ongoing lines of communication — our weekly eNewsletter, *UTC Industry Intelligence*, our quarterly magazine, *UTC Journal*, our frequent blog updates on *UTC Insight* and ad hoc *UTC Information Bulletins* we provide guidance as to what is happening and why that is something you need to be interested in from a utility telecom perspective. This year we have also partnered with Smart Brief to provide a *Smart Grid Smart Brief* that provides a roundup of critical stories impacting how the Smart Grid continues to evolve, at no extra charge to our members. If you are not on any of these lists and want to be added, simply email marketing@utc.org and we'll take it from there.

UTC is also active on [Twitter](#), [Linked In](#) and [Facebook](#) to keep the buzz going virally and provide an opportunity for next generation utility professionals to connect with UTC and their peers. Make sure you are a part of these discussions by engaging us in each forum. They are a great way to connect with other members and get real-time updates about what UTC is doing on your behalf.

For a more in depth perspective on industry issues, you can turn to UTC Research. This year UTC Research released *Gearing Up for Electric Vehicles: Tackling the EV Challenges to the Smart Grid* the only definitive study on how Electric Vehicles will impact the utility grid and how utilities can prepare for the future with adequate capacity and security.

In addition to regularly scheduled research projects, UTC Research is available to consult on specific issues that face utilities and their vendor partners. Using the access to UTC members for primary research and calling upon the expertise of UTC staff, UTC can help craft solutions for any pressing communications issue. The independent nature of UTC's consulting projects enables us to present the best research that meets your needs. If you would like to learn more about past studies or future projects, email research@utc.org.

Ultimately, UTC strives to provide you with timely analysis and information to help you do your job at a higher level — leading to your success, your organization's success and UTC's success.

The UTC Journal is UTC's quarterly publication featuring in-depth articles and resources for members.







Industrial Land Mobile and Microwave Radio Solutions you Can Rely on Through UTC Spectrum Services

Time and time again, licensees with industrial land mobile radio and/or microwave radio operations have turned to UTC Spectrum Services for our reliable services to protect these valuable assets for both the day to day and emergency communications. In addition to being the preeminent provider of frequency coordination, UTC provides customers with the resources to successfully launch, expand, or enhance systems with ease.

Our popular value added license management services—*UTC's License Sentry* and *UTC's Frequency Sentry*—are the best deal on the market today for outsourced solutions that provide peace of mind.

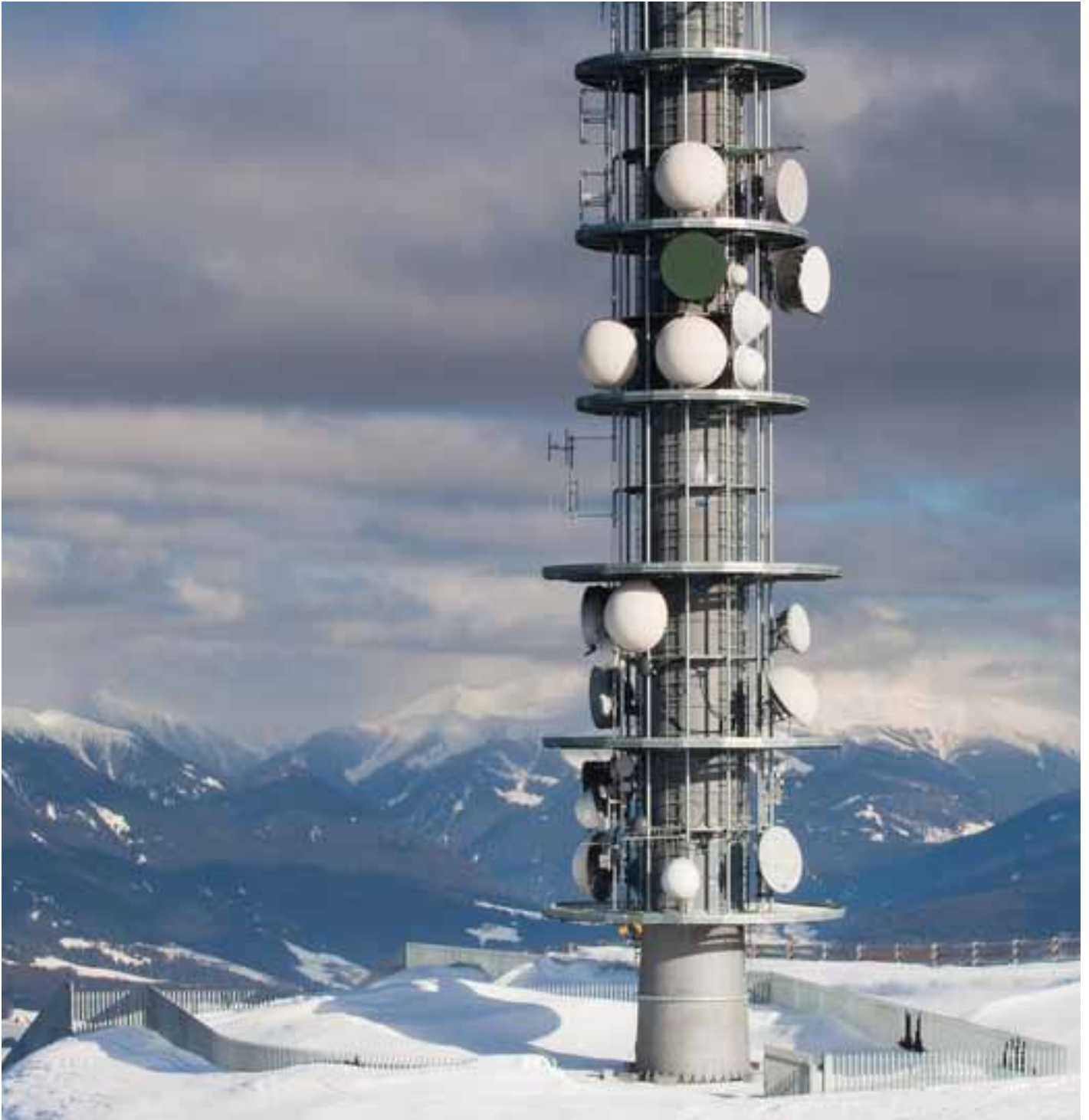
UTC's License Sentry service consists of different aspects such as: FCC license management which includes adding new, modifying, renewing, and cancelling licenses and/or individual frequencies, and notifying the FCC when facility construction is complete; FCC Antenna Structure Registration (ASR) management including applying for new and modifying existing ASRs; FAA Aeronautical Study management; and as an added bonus, UTC's Frequency Sentry service is included as well. It enables your staff to juggle one less project and allows experts that deal with licensing requirements on a full time basis to take control and responsibility.

UTC's Frequency Sentry provides more of an early warning system; it is a service that advises licensees by email when applications are filed with the FCC that meet a licensee's

specified search criteria. This provides licensees with the opportunity to analyze and potentially eliminate frequency conflicts before they cause major issues. This unique service gives licensees a chance to know applications have been submitted to the FCC for frequencies that could potentially impact the operations of their systems, giving them enough time to respond accordingly to avoid a potentially hazardous situation. UTC also provides frequency protection for microwave paths, thereby providing a complete frequency protection service.

If you've never tried *UTC's Spectrum Services* or it's been a few years, we encourage you to call us today. UTC remains committed to all spectrum related activities. It's the reason UTC was founded and continues to be a major thrust of our organization's mission still today.







Independent Operating Units Help UTC Fulfill its Mission both Here and Abroad

UTC is focused on energy and water utilities and other critical infrastructure industries in the US, but to expand its message and mission beyond these traditional borders UTC has formed several independent operating units to address special markets.

UTC's Smart Networks Council

UTC's Smart Networks Council (SNC) was formed to serve as the repository for all Smart Grid related activities in order to best direct UTC's efforts in this area. It's open to all members to participate as we continue to gather smart grid intelligence, industry best practices, standards development and public policy efforts. The Smart Networks Council Board is an elected position that comes with the responsibility of guiding the overall activities of the SNC and its ongoing direction. We encourage anyone interested in participating or just staying up to date on the SNC's activities to visit www.smartnetworkscouncil.org.

UTC Canada

UTC Canada represents the communications needs of Canadian critical infrastructure and their vendor partners. Since its founding, UTC Canada has been focused on the unique regulatory issues that impact the Canadian landscape. After successfully lobbying Industry Canada to secure 30 MHz of spectrum from smart grid deployment, UTC Canada's recent focus has been on operationalizing this spectrum and smart grid as a whole. The lobbying efforts have now been included to include a voice on the Radio Advisory Board of Canada. UTC Canada hosts an Annual Conference that serves as the foremost conference on information communication technologies in Canada. More information can be found at www.utccanada.ca.

European Utilities Telecom Council

Europe is leading the way on many of the ICT issues facing the world's utilities and European Utilities Telecom Council (EUTC) is at the forefront of this effort. With members across Europe and now in Africa, EUTC is leveraging its participation to effectively lobby the European Commission and other regulatory interests to ensure that utility ICT interests are being protected. As part of this ongoing process, EUTC hosts a workshop to educate EU policy makers on the issues and the important role ICT plays in delivering the utilities core function. Plus, EUTC

hosts a successful conference every year that attracts leading industry experts as speakers on a program that focuses on the issues facing critical communications at European utilities. Visit www.eutc.org for more information.

UtiliSite Council

As utilities look to respond to market necessities and in some cases build a successful business, many are reviewing the use of existing utility infrastructure. The UtiliSite Council was formed to represent the utilities looking to leverage best practices on how this is done— particularly on how utilities are working with commercial wireless carriers. A joint marketing effort has been launched to include exhibit space at key external conferences to showcase utility infrastructure and highlight the working relationship many utilities are looking to build in this area. This year the UtiliSite Annual Conference was hosted in conjunction with UTC's Joint Use/Pole Attachment conference to cover every aspect of the issues. It proved to be a successful pairing enabling those from similar but different areas within a utility to come together and see the complete picture of how utilities can leverage this opportunity. The conference was so successful in fact that UTC plans to repeat the joint conference in 2012. UTC's UtiliSite Council has grown to also offer associate membership, which attracts the vendor community that sells to this market and gives them a voice to the utility buyer and their perspective when offering products and services. In keeping with UTC's ability to provide policy expertise, UtiliSite also keeps up with the latest legislation and regulations that impact the business and the utility members.





Volunteering is Key to Getting the Most from Your Membership

UTC volunteers dedicate their time and energy to making UTC a member driven organization. The main reason for volunteering is that it positions you to meet others in the industry doing the same thing you do. Even if you end up volunteering on something not directly related to your job, these relationships will serve you far into the future as you look to implement plans that others have already implemented or are planning at the same time. This networking allows you to self-create benchmarking of key contacts that you have a relationship with that extend far beyond the volunteering opportunity.

The best part of volunteering with UTC is that you get to choose how much time you're willing to give. As we approach the coming year UTC is looking to get even more people involved as we revamp our committees and divisions to really focus on the core issues developed in the UTC Strategic Plan.

As one of our plans for increasing participation, we are looking at delivering an online membership community that will make it easy for members to communicate and share information. Please watch your inbox for more information on this as it becomes available.

Even if you aren't ready to volunteer, you still have a story to tell. Make sure that you submit your ideas to UTC's Chairman of the Board, Ron Beck, at chair@utc.org. Any suggestions for improvement that you have should be sent to him so that we can ensure the member experience remains strong.

Volunteers Helping to Lead the Way

UTC EXECUTIVE COMMITTEE:

Chairman of the Board
Ron Beck, Central Lincoln
People's Utility District

Vice Chairman of the Board
Tom Perry, Santee Cooper

Secretary/Treasurer
Jason Griffith, American
Electric Power

President/Chief Executive
Officer
Connie Durcsak,
Utilities Telecom Council

Immediate — Past Chairman
Troy West, Cleco Corp.

Assistant Secretary/Treasurer
Mike Oldak, Utilities Telecom
Council

SPECIAL BOARD COMMITTEES:

Audit Committee
Ken Campbell, AEP —
Indiana & Michigan Power

Fiscal/Budget Committee Chair
Jason Griffith, American
Electric Power

Forward Planning
Committee Chair
Tom Perry, Santee Cooper

Security Committee Chair
Keith Porterfield, Georgia
Systems Operations
Corporation

DIVISION CHAIRS & SENIOR LEADERSHIP TEAM:

Business Development Division
Ron Bilodeau, NV Energy

International Division
Dymitr Wajzman, APTEL
and **Miguel Angel Sánchez
Fornié**, Iberdrola

Member Services Division
Mike Lowe, Blue Ridge EMC

Public Policy Division
Steve Zoromsky, Lower
Colorado River Authority

Regional Division
Jaime Leal, Tri-State G&T

Technical Division
Ron Taylor, Salt River Project

Leadership Advisory Council
Leonard Leech, Nashville
Electric Service

COMMITTEE CHAIRS:

*Member Services Division
Committees:*

Education Committee
Mike Zaccagnino, NV Energy

Meetings Advisory
Committee Chair
Mike Kelley, We Energies

Membership Development
Committee Chair
Doug Barton, Southern
Company

UTC Journal Editorial
Advisory Board Chair
Tim Slay, Duke Energy

UTC Research Steering
Committee Chair
Ed Ingersoll, Gainesville
Regional Utilities



UTC TELECOM 2012 Program Planning Committee

Greg Angst, Centerpoint Energy

Public Policy Division Committee:

Infrastructure Issues Committee

John Povich, PSEG Services Corp

Legislative Affairs Committee
James Smith, NIPSCO

Spectrum Issues Committee
Kathy Nelson, Great River Energy

Technical Division Committee:

Automation Technologies Committee

Craig Maternoski, Integrys Energy Group

Fiber Communications Committee
Gary Billman, PPL Electric Utilities Corp

Information Technology Committee
Scott Hughes, Great River Energy

Rural Issues Committee
VACANT

Wireless Technologies Committee
Eric Fritz, Sacramento Municipal Utility District

REGIONAL CHAIRMEN:

New England Region (1)
Craig Weske, Connecticut Light & Power

Middle Atlantic Region (2)
John Povich, PSEG Services Corp

Southeast Region (3)
Kelly Massa, South Mississippi Electric Power Association

Great Lakes Region (4)
Christopher Pozorski, American Electric Power

Minnesota–Dakotas Region (5)
Kory Hammerbeck, Rushmore Electric Power Cooperative

Mid-Central Region (6)
Dan Murray, Lincoln Electric System

South Central Region (7)
Dave Wheeler, CPS Energy

Rocky Mountain Region (8)
Jaime Leal, Tri-State Generation & Transmission Association

Northwest Region (9)
Randy E. Hopkins, Idaho Power Company

Southwest Region (10)
Eric Fritz, Sacramento Municipal Utility District

INDEPENDENT OPERATING UNIT CHAIRS:

European Utilities Telecom Council
Miguel Angel Sánchez Fornié, Iberdrola SA

Smart Networks Council
Jeff Nichols, Sempra Energy

UtiliSite Council
Carl Nichols, Duke Energy

UTC Spectrum Services Board
Ron Taylor, Salt River Project

ELECTED DIRECTORS:

Terms Expiring May 2012:

Earl Barber, National Grid

Roxanne Fong, PG&E

Tony Marshall, Progress Energy

Tim Slay, Duke Energy

Terms Expiring May 2013:

Sonya Baskerville, Bonneville Power Administration

Eric Fritz, Sacramento Municipal Utility District

Jeff Nichols, Sempra Energy Utilities

Joe Nowaczyk, Salt River Project

Rick Speck, Kansas City Power & Light

Ken Tomaszewski, Pacific Gas & Electric Company

Terms Expiring May 2014:

Roger Bryant, Southern Company

Chuck Hackney, CenterPoint Energy

Mike Lowe, Blue Ridge EMC

Doug McGinnis, Exelon

John Nachilly, Northeast Utilities

Mike Zaccagnino, NV Energy

FORMER CHAIRMEN:

Troy West, Cleco Corp.

Jeff Katz, PSEG Services Corp

Jeff Selman, Tri-State Generation & Transmission Association

Leonard Leech, Nashville Electric Service

Ken Campbell, American Electric Power

Jim Stahl, PacifiCorp

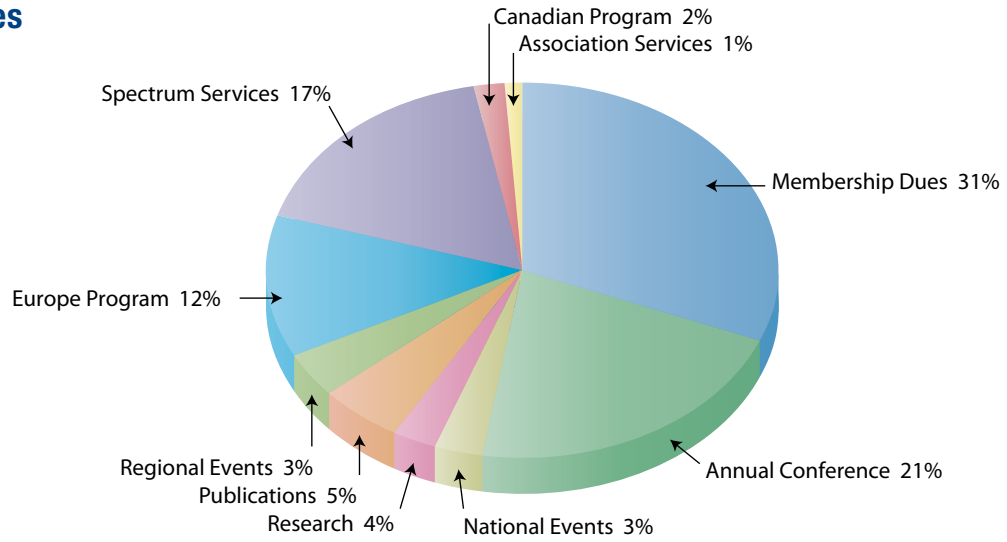
Bernard Jacob, Gulf Power Company

Jerry Obrist, Lincoln Water System

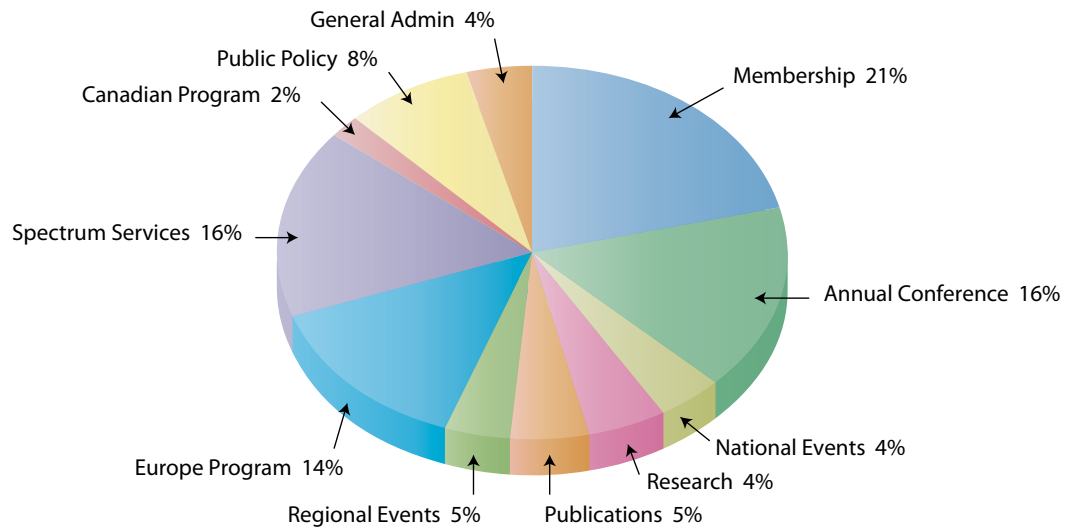


UTC Financials

Revenues



Expenses



UTC Staff



1129 20th Street, NW
Suite 350
Washington, DC 20036

Phone: 202.872.0030

Fax: 202.872.1331

www.utc.org

UTC Executive Leadership:

Connie Durcsak	President and CEO	connie.durcsak@utc.org	202.833.6801
Kathleen Fitzpatrick	Vice President — Operations	kathleen.fitzpatrick@utc.org	202.833.6804
Mike Oldak	Vice President & General Counsel	mike.oldak@utc.org	202.833.6808
Karnel Thomas	Vice President — Member Services	karnel.thomas@utc.org	202.833.6816

UTC Staff:

Natasha Bailey	Controller & Director — Finance	natasha.bailey@utc.org	202.833.6817
Klaus Bender	Director of Standards and Engineering	klaus.bender@utc.org	202.833.6803
Andy Browne	Meetings and Exhibits Manager	andy.browne@utc.org	202.833.6813
Cynthia Brumfield	Director of Research	cynthia.brumfield@utc.org	202.833.6828
Kathy Garrett	Frequency Coordination Manager	kathy.garrett@utc.org	202.833.6818
Victoria Geis	Sales, UTC Journal & UTC Exhibits	victoria.geis@utc.org	703.212.4960
Marie Hawkins	Frequency Coordination Manager	marie.hawkins@utc.org	202.833.6819
Joann Howell	Frequency Coordination Manager	joann.howell@utc.org	202.833.6820
Brett Kilbourne	Director of Regulatory Services and Deputy Counsel	brett.kilbourne@utc.org	202.833.6807
Samantha LeSesne	Member Services Assistant	samantha.lesesne@utc.org	202.833.6822
Prudence Parks	Director of Government Affairs and Legislative Counsel	prudence.parks@utc.org	703.623.4026
Ashley Preece	Meetings Coordinator	ashley.preece@utc.org	202.833.6812
Shakhti Ramson	Staff Accountant	shakhti.ramson@utc.org	202.833.6821
Neha Shah	Legal/Research Coordinator	neha.shah@utc.org	202.833.6805
Cheryl Stratos	Sales, UTC Journal & UTC Exhibits	cheryl.stratos@utc.org	703.212.4960
Donald Vasek	Director of Spectrum Services	donald.vasek@utc.org	202.833.6814
Beakal Teshome Woldemariam	Information Technology Manager	Beakal.teshome@utc.org	202.833.6810
Kristy Weinschel	Director of Membership	kristy.weinschel@utc.org	202.833.6815
Renee Whitaker	Administrative Assistant — Operations	UTCAdmin@utc.org	202.872.0030



1129 20th St, NW Suite 350
Washington, DC 20036
www.utc.org